

Quilter plc
Assets under Management and Administration: Restatement

Following the disposal of Quilter Life Assurance, AuMA includes assets managed and administered on behalf of clients and policyholders only and therefore exclude assets that support shareholder capital and cash requirements.

With its trading update published on 29 January 2020, Quilter restated its AuMA for the periods ended September 2019 and December 2018. The table below provides the quarterly AuMA for 2018 and 2019 restated on a similar basis.

AuMA (£bn)	2019				Change (FY 2019 vs FY 2018) %	2018			
	Q1	H1	Q3	FY		Q1	H1	Q3	FY
Quilter Investors	19.0	19.9	20.2	20.8	18%	17.0	18.3	18.6	17.7
Quilter Cheviot	23.6	24.0	23.8	24.2	9%	22.7	24.0	24.2	22.2
Quilter Financial Planning	0.8	0.8	0.8	0.8	-	1.0	1.0	1.0	0.8
Advice & Wealth Management	43.4	44.7	44.8	45.8	13%	40.7	43.3	43.8	40.7
Quilter Wealth Solutions	52.6	54.8	55.7	57.2	16%	49.1	51.8	52.9	49.4
Quilter International	19.2	20.0	20.2	20.5	12%	18.5	19.1	19.5	18.3
Wealth Platforms	71.8	74.8	75.9	77.7	15%	67.6	70.9	72.4	67.7
Elimination of intra-Group	(11.6)	(12.2)	(12.5)	(13.1)	22%	(10.1)	(10.9)	(11.0)	(10.7)
Quilter plc excl. Quilter Life Assurance	103.6	107.3	108.2	110.4	13%	98.2	103.3	105.2	97.7
Quilter Life Assurance	11.2	11.1	10.3	-	(100%)	13.4	13.4	12.9	11.2

About Quilter plc

Quilter plc is a leading wealth management business in the UK and internationally, helping to create prosperity for the generations of today and tomorrow.

Quilter plc oversees £110.4 billion in customer investments (as at 31 December 2019).

It has an adviser and customer offering spanning: financial advice; investment platforms; multi-asset investment solutions; and discretionary fund management.

The business is comprised of two segments: **Advice and Wealth Management** and **Wealth Platforms**.

Advice and Wealth Management encompasses the financial planning businesses, Quilter Financial Planning, Quilter Private Client Advisers and Quilter Financial Advisers; the discretionary fund

management business, Quilter Cheviot; and Quilter Investors, the Multi-asset investment solutions business. **Wealth Platforms** includes the Old Mutual Wealth UK Platform and Quilter International.

Since its IPO in June 2018, the Group's businesses have progressively re-branded to Quilter. The UK Platform will be the final business to rebrand; this will follow the safe delivery of the new platform technology. Descriptor for re-branded business units:

Previous	New
Intrinsic	Quilter Financial Planning
Old Mutual Wealth Private Client Advisers	Quilter Private Client Advisers
Quilter Investors	Quilter Investors
Quilter Cheviot	Quilter Cheviot
UK Platform	Quilter Wealth Solutions
International	Quilter International
Heritage	Quilter Life Assurance

Disclaimer

This announcement may contain certain forward-looking statements with respect to certain of Quilter plc's plans and its current goals and expectations relating to its future financial condition, performance and results.

By their nature, all forward-looking statements involve risk and uncertainty because they relate to future events and circumstances which are beyond Quilter plc's control including amongst other things, international and global economic and business conditions, market related risks such as fluctuations in interest rates and exchange rates, the policies and actions of regulatory authorities, the impact of competition, inflation, deflation, the timing and impact of other uncertainties of future acquisitions or combinations within relevant industries, as well as the impact of tax and other legislation and other regulations in the jurisdictions in which Quilter plc and its affiliates operate. As a result, Quilter plc's actual future financial condition, performance and results may differ materially from the plans, goals and expectations set forth in Quilter plc's forward looking statements.

Quilter plc undertakes no obligation to update the forward-looking statements contained in this announcement or any other forward-looking statements it may make.

Nothing in this announcement should be construed as a profit forecast.